

Massachusetts Division of Insurance  
Quarterly Report of Membership in Health Maintenance Organizations  
as of June 30, 2007<sup>1</sup>

**COMPARISON OF 2nd QUARTER MEMBERSHIP TO LAST THREE QUARTERS**

	3rd Quarter 2006 Members at End of Quarter	4th Quarter 2006 Members at End of Quarter	1st Quarter 2007 Members at End of Quarter	2nd Quarter 2007 Members at End of Quarter	Member Change 1st Qtr. 07 to 2nd Qtr. 07	Percent Change 1st Qtr. 07 to 2nd Qtr. 07	2nd Quarter 2007 Share of Massachusetts HMO Market
Aetna Health Inc.	5,122	4,926	4,154	3,884	(270)	-6.50%	0.2%
Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. <sup>2</sup>	868,879	870,411	854,182	849,880	(4,302)	-0.50%	44.6%
CIGNA HealthCare of Massachusetts, Inc. <sup>3</sup>	6,118	5,661	4,625	4,059	(566)	-12.24%	0.2%
ConnectiCare of Massachusetts, Inc.	4,998	5,318	5,678	6,071	393	6.92%	0.3%
Fallon Community Health Plan, Inc.	155,244	155,669	153,234	154,283	1,049	0.68%	8.1%
Harvard Pilgrim Health Care, Inc.	401,447	402,661	368,349	363,696	(4,653)	-1.26%	19.1%
Health New England, Inc.	62,702	62,690	66,096	66,338	242	0.37%	3.5%
Neighborhood Health Plan, Inc.	134,414	141,785	144,020	147,946	3,926	2.73%	7.8%
Tufts Associated HMO, Inc. <sup>4</sup>	283,327	283,602	301,766	310,204	8,438	2.80%	16.3%
UnitedHealthcare of New England, Inc.	992	976	943	984	41	4.35%	0.1%
<b>Totals</b>	1,923,243	1,933,699	1,903,047	1,907,345	4,298	0.23%	100.0%

<sup>1</sup> Information reported by HMOs as of the end of the second quarter of 2007 based upon the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 3.0" that instructs HMOs to exclude members for whom the HMO did not bear any financial risk. **Beginning January 1, 2004, membership reflects those persons enrolled only in closed network plans; so-called "dual certificate option" plan (POS) members and insured preferred provider plan members are not included in this report.**

<sup>2</sup> Formerly a line of business of Blue Cross and Blue Shield of Massachusetts, Inc. ("BCBSMA"). Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. was created as a separate corporate entity for BCBSMA's HMO line of business effective January 1, 2005.

<sup>3</sup> The carrier notified the Division on May 14, 2004 that it would discontinue marketing all small group and nongroup health benefit plans on June 23, 2004 and begin nonrenewing business as of December 1, 2004.

<sup>4</sup> Doing business as Tufts Associated Health Plan ("TAHMO") and as Tufts Health Plan (THP").